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Date: February 23, 2012
Time: 2:35 p.m. (ET)
To: All Customers
From: David C. Rhoa
Re: Postal Service Processing Studies and Media Reporting Errors

The Postal Service announced today that the Area Mail Processing (AMP) facility studies announced last September for Kalamazoo, Michigan and South Bend, Indiana have been approved.

Immediately following this announcement, select local and regional media reported that the South Bend Processing and Distribution Center (P&DC) will close May 15th. **These reports are incorrect.**

Susan M. LaChance, Vice President Consumer & Industry Affairs for the United States Postal Service issued a statement regarding today's announcement of AMP approvals. ***Below is a pertinent excerpt from this statement relevant to all facilities on the AMP list including South Bend, Indiana and Kalamazoo, Michigan.***

Implementation of any consolidation or closure, however, is contingent upon the outcome of proposed revisions to existing service standards. In addition, no network changes will be implemented prior to May 15 of this year, in keeping with a moratorium on closing or consolidating postal facilities intended to give Congress and the Administration the opportunity to enact an alternative plan.

I would like to make it clear to you, our valued customers, that there will be no changes at this time to retail services and business mail acceptance located at any of the facilities involved in these studies.

Our commitment to you is:

- No immediate changes to business acceptance locations or hours of operation
- Deliberate timing of operational moves to limit customer impact
- Continuation of Destination Sectional Center Facility (DSCF) discounts at affected Bulk Mail Entry Units (BMEUs).
- Expanded Drop Shipment Appointments will be available
- Continual communications

Many of you have asked about the impact of these actions on BMEUs. Again, there will be no changes to BMEU hours or locations. Should a BMEU need to be relocated in the future, all customers would receive **120 days notice** (emphasis

added) of the intended move, and any new location would be in close proximity to the original.

In addition, DSCF discounts will continue to be available for mailings entered at BMEUs that remain in impacted facilities. Mailers will be encouraged to align their preparation and entry to the new network. However, they will continue to receive drop-ship entry discounts for mail entered at impacted facilities based on 3-digit ZIP Codes currently allowed.

There will be no major consolidations during the fall mailing season, nor during the election mailing period, and Facility Access and Shipment Tracking (FAST) appointments will be expanded to support shifting volumes across the network.

Lake Michigan Mailers will continue our work with Postal Service management to ensure a proper transition. We are committed to providing our customers and the communities we serve with the most accurate information available. We will announce changes as events warrant. Customers with questions are asked to contact David Rhoa, President of Lake Michigan Mailers at drhoa@barcodemail.com.